



# Infor Dynamic Enterprise Performance Management (d/EPM)

A fully integrated solution for planning, budgeting, forecasting,  
and financial consolidation

# Gain a real-time view of your business

Performance management is a crucial success factor for virtually any business. As a series of business processes through which an organization links strategy with operations, performance management acts as a key driver for strategic planning in today's uncertain business environment. Effective performance management offers valuable insight into how a company is performing against objectives, and then helps to produce the actionable insights necessary to generate the desired business results. Performance management can include everything from business strategy and goals to employees and their responsibilities, systems, and technology.

While the basic principles of performance management are well-established, individual companies take various approaches to manage their performance effectively. Many organizations still perform budgeting and planning in error-prone spreadsheet silos that consume a significant amount of time, money, and resources on highly manual processes. Modern EPM software, however, can help reduce errors and enable enterprise-wide collaboration with an integrated, closed-loop approach.

Infor Dynamic Enterprise Performance Management® (d/EPM®) is such a solution. It delivers powerful features for complex business issues, while providing a simple and intuitive user experience. Infor® d/EPM is available on-premises and in a multi-tenant environment that tightly integrates with the Infor OS (Operating Service) cloud operating platform. This cloud-based performance solution enables innovation without disruption, provides world-class security, and offers reliability without the need to divert IT resources away from supporting a business's strategic aims or burdening an organization with costly and never-ending upgrade cycles.

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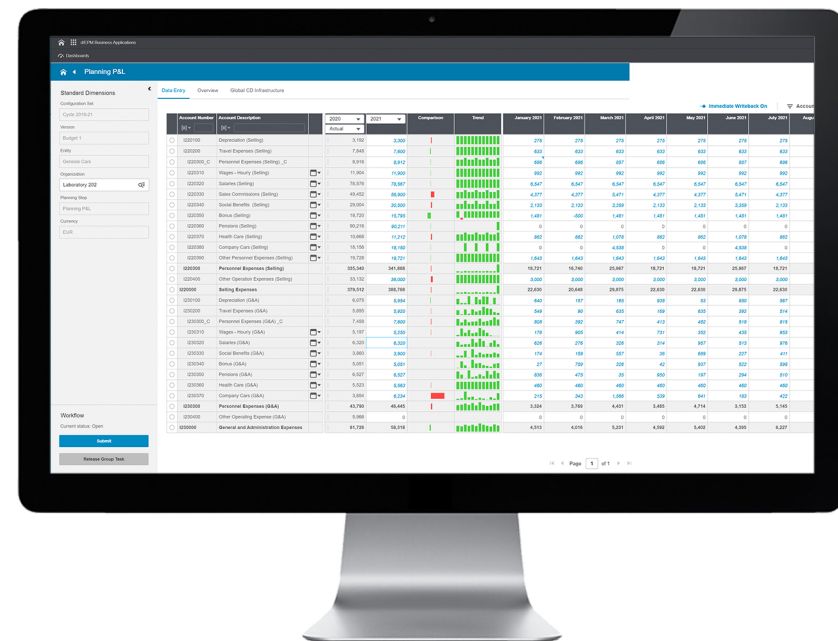
Improve business performance **13**

# Improve visibility into financial processes

Infor d/EPM's Budgeting & Planning module connects to your organization's core ERP system (whether it's an Infor CloudSuite™ solution or third-party software) to bring financial budgets and actuals together. The pre-built functionality implements best practices with a modern, consumer-grade user interface.

The Budgeting & Planning module supports planning of profit and loss, balance sheet, and cash-flow functionality combined with a powerful and user-friendly modeling application as well as support for what-if scenario planning with unlimited iterations. For larger enterprises, workflow management, multiple currencies, conversions rates, and basic or complex allocations are all supported.

Infor d/EPM's planning process is integrated with financial reporting and analysis and workforce-related costs, so your organization's management team can gain improved visibility into all financial processes, more accurate forecasts, better auditability, and the power to handle whatever challenges come their way.

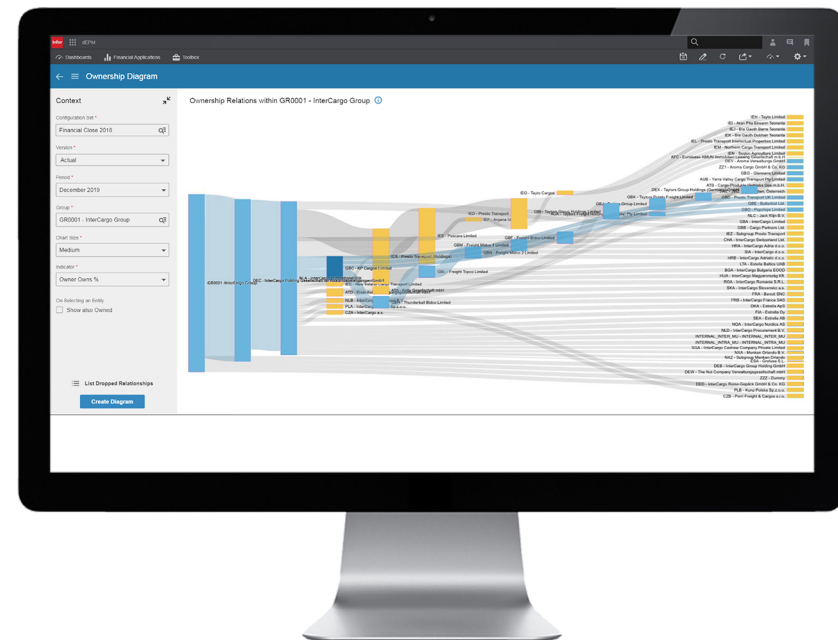


The data entry workbook is not only functionally rich, but also fuses ERP functions with rich data visualizations. Its design highlights the importance Infor attaches to the user experience.

# Simplify and automate financial consolidation

Infor d/EPM's Financial Consolidation module enables your organization to consolidate multiple sets of books quickly and seamlessly from each of your legal entities, process elimination entries, and generate a single set of financial statements. Financial Consolidation is fully integrated with Infor ERPs and can help simplify and automate the tasks associated with consolidation, allowing you to spend more time on financial reporting and analysis.

Infor d/EPM's powerful capabilities enable collecting, consolidating, and reporting accurate data from operating units worldwide, while quickly delivering financial results to senior management. You can improve data accuracy, avoid closing delays, improve auditability, comply with regulations, and close books quickly and confidently.



Infor d/EPM guides users through a close process with task sequences, dependencies, and statuses.



Forecasting is tightly integrated with spreadsheets, budgeting, and ERP systems. It supports flexible rules for discounts and driver-based calculations, with what-if scenario planning, statistical forecasting, and artificial intelligence (AI) components that provide predictions and analysis of existing trends.

Sales Volume Planning

Planning workflow: **Submit**

Measures: Sales Volume    Company: GENESYS Group AG    Currency: Local Currency    Customer: All Customers    Time: 2017    Product: All Ties

Distribution by Product Group (in thousand)

Product Group	Volume (in thousand)
All Season Ties	2,800
Winter Ties	2,526
Summer Ties	2,513
Special Offers	455
SHV (4x4) Ties	440
Van Ties	292

Sales Volume per Month (in thousand)

Month	All Season Ties	All Season Ties - AS8000 Apartments
Jan 2017	728	442
Feb 2017	670	406
Mar 2017	706	477
Apr 2017	805	604
May 2017	874	520
Jun 2017	764	464
Jul 2017	882	419
Aug 2017	670	406
Sep 2017	882	419
Oct 2017	735	433
Nov 2017	704	404

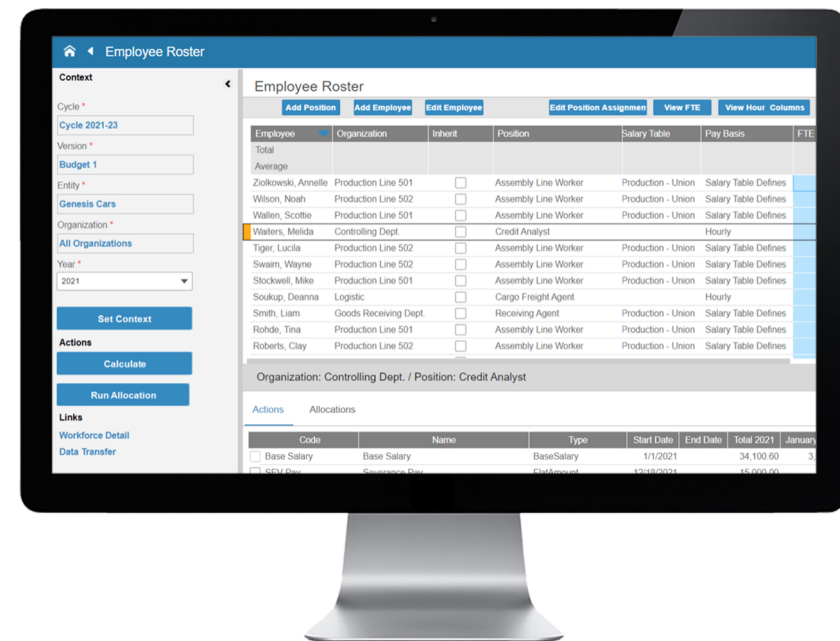
Product	Actual 2016	2017											
		Jan 2017	Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	
- All Ties	5,428,276	728,075	669,790	706,522	805,523	874,755	764,406	881,701	669,796	881,705	735,475	704,404	
- All Season Ties	1,827,624	217,166	201,871	216,162	264,752	262,297	229,408	267,472	201,677	267,472	244,216	229,408	
- AS8000 Apartments	895,822	57,903	52,828	57,107	63,322	67,888	56,282	53,756	52,828	53,756	55,434	56,282	
AS8000175	224,842	18,697	16,788	19,712	29,435	21,907	19,160	17,347	16,788	17,347	17,893	19,160	
AS8000185	220,374	18,735	17,241	20,236	29,980	22,481	18,677	17,808	17,241	17,808	18,360	18,677	
AS8000205	240,406	19,571	17,969	21,129	21,967	23,478	20,555	18,801	17,969	18,601	19,181	20,555	
- AS17000 Superport	640,738	91,438	84,289	98,935	102,696	109,956	96,196	97,843	84,289	97,843	79,797	96,196	
AS1700025	211,548	30,915	27,064	32,436	32,822	36,430	30,122	28,508	27,064	28,508	29,434	31,522	
AS17000255	216,733	30,756	28,298	32,214	34,437	36,895	32,288	29,212	28,298	29,212	30,138	32,288	
AS17000245	217,406	30,867	28,397	33,325	34,548	37,031	32,386	29,323	28,397	29,323	30,225	32,386	
- AS8000 Touring	496,192	79,405	64,760	76,690	78,829	84,474	73,901	66,873	64,760	66,873	68,985	73,901	
AS8000185	228,170	33,807	31,089	36,524	37,846	40,551	35,474	32,102	31,089	32,102	33,115	35,474	
AS8000195	267,852	36,586	33,671	39,526	40,983	43,923	38,426	34,770	33,671	34,770	35,670	38,426	
- Summary Ties	1,448,678	264,422	188,056	220,776	239,965	245,331	214,642	194,267	188,056	194,267	209,334	214,642	
- \$7000 Powerdy	290,872	105,114	96,714	110,528	117,749	126,161	99,876	96,714	99,876	103,001	119,363		
\$7000185	229,319	32,535	29,928	35,153	36,438	39,056	34,153	30,929	29,928	30,929	31,892	34,153	
\$70001425	189,341	34,955	32,164	37,747	39,155	41,847	36,907	33,202	32,164	33,202	34,251	36,907	

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# Enhance workforce budgeting and planning

Your people are one of your organization's most important resources. It's essential that the costs associated with human resources be fully integrated into EPM processes. Infor d/EPM enables the capture of detailed headcount requirements, models salary and benefits adjustments, can account for vacancies, and can assess needs for headcount optimization. You can perform detailed analyses of workforce-related costs, budget for positions, and employees linked to salary tables; as well as forecast future costs.

Infor d/EPM's ability to integrate with existing human capital management (HCM) systems means the solution can perform cost allocation across departments, projects, and funds. Intuitive reporting can be leveraged to create a detailed view of salary, pay, or benefit costs.



Infor d/EPM delivers functionality that enables you to easily design employee-based budgets and plans.

# Leverage an unrivaled breadth of applications

Infor d/EPM is a modern, mobile-enabled, financial performance management and business intelligence platform that provides a complete range of integrated enterprise performance management capabilities that lets you report with confidence, measure past and current performance, and forecast future activities. Infor d/EPM can be tightly integrated into all of an organization's enterprise data sources via the Infor OS data fabric; and can leverage additional advanced industry analytics capabilities with Infor Birst®.

In addition to the use cases discussed, Infor d/EPM also offers the following capabilities:



## **Financial planning, budgeting, and forecasting**

Create budgets and plans, forecasts, and operational and strategic plans



## **Workforce budgeting and planning**

Build position/employee-based budgets and plan employee counts



## **Sales planning**

Form sales plans with analysis of existing trends and team collaboration



## **Capital expenses planning**

Manage capital with documentation packages, an overview of statuses, and approvals



## **Financial consolidation**

Manage complex ownership structures, multiple currencies, and intercompany transactions



## **Financial reporting**

Utilize formatted standard reporting and flexible self-service reporting





### Sales and operational planning

Fill the gap between operational planning and yearly/strategic planning



### Supply-demand planning

Use the power of AI and machine learning to plan supply and demand



### Projects forecasting

Produce various scenarios for project forecasts and analyze the execution



### Risk management

Conduct project, campaigns, or business-risk management with reaction plans, action workflows, and analysis of different versions and scenarios



### Strategy management

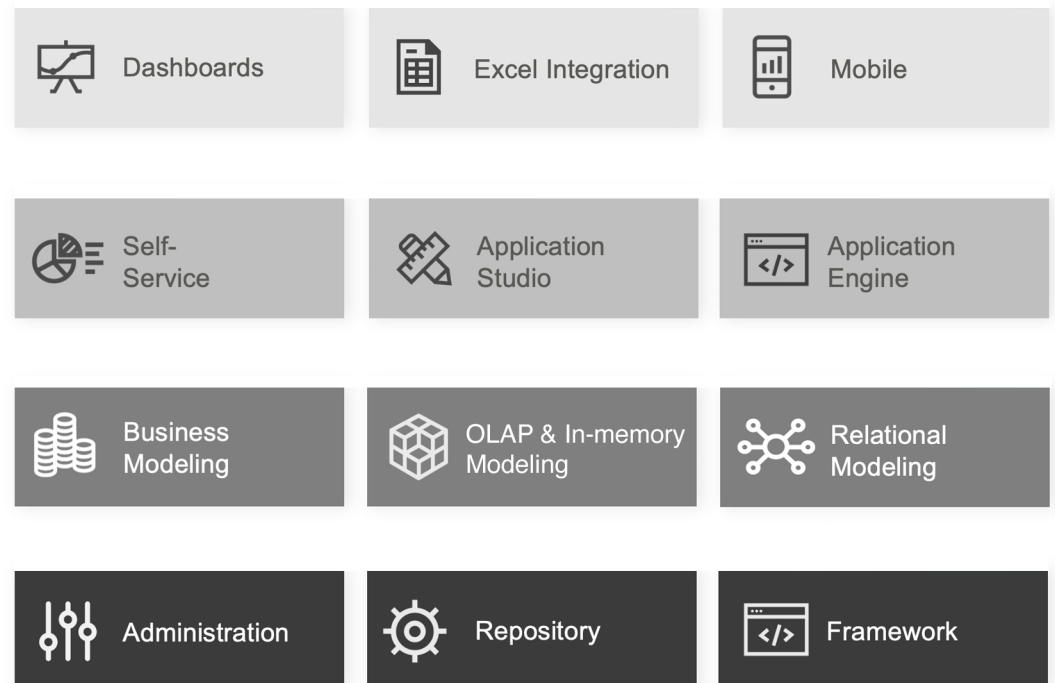
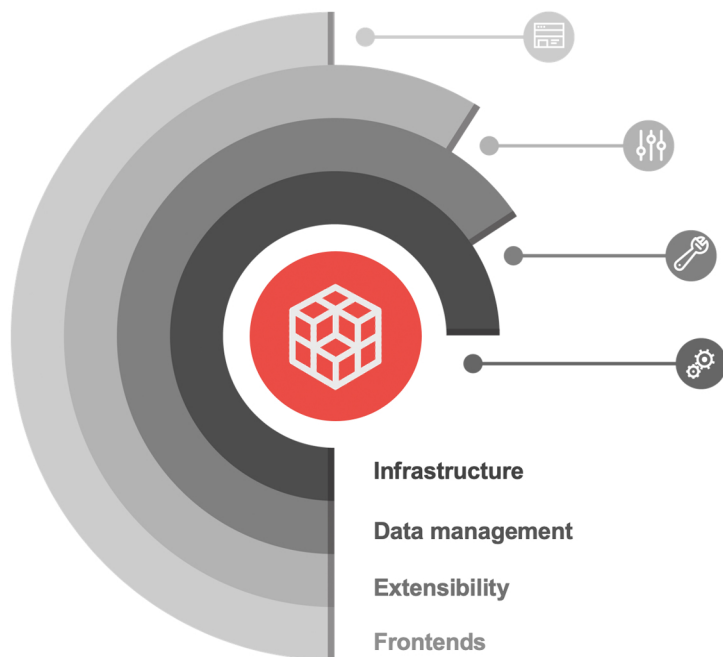
Evolve your company strategy by connecting strategy with activities, measures, and metrics



# Build on a modern technology architecture

Infor d/EPM benefits from more than 30 years of development and innovation. The platform has recently been completely reengineered to use a modern services-based architecture that meets the needs of today's modern cloud applications. This modernization also benefits those organizations that choose to run Infor d/EPM on-premises.

With browser-based dashboards and mobile devices, users can access reports and perform planning wherever they are. Native integration with Excel allows you to use Excel's latest features, such as dynamic array—where users can import Infor d/EPM data to their spreadsheets and use Excel to change the model and create powerful applications in an Excel-like designer. Infor d/EPM's in-memory analytical and planning model ensures that the model is immediately recalculated as soon as changes are made.



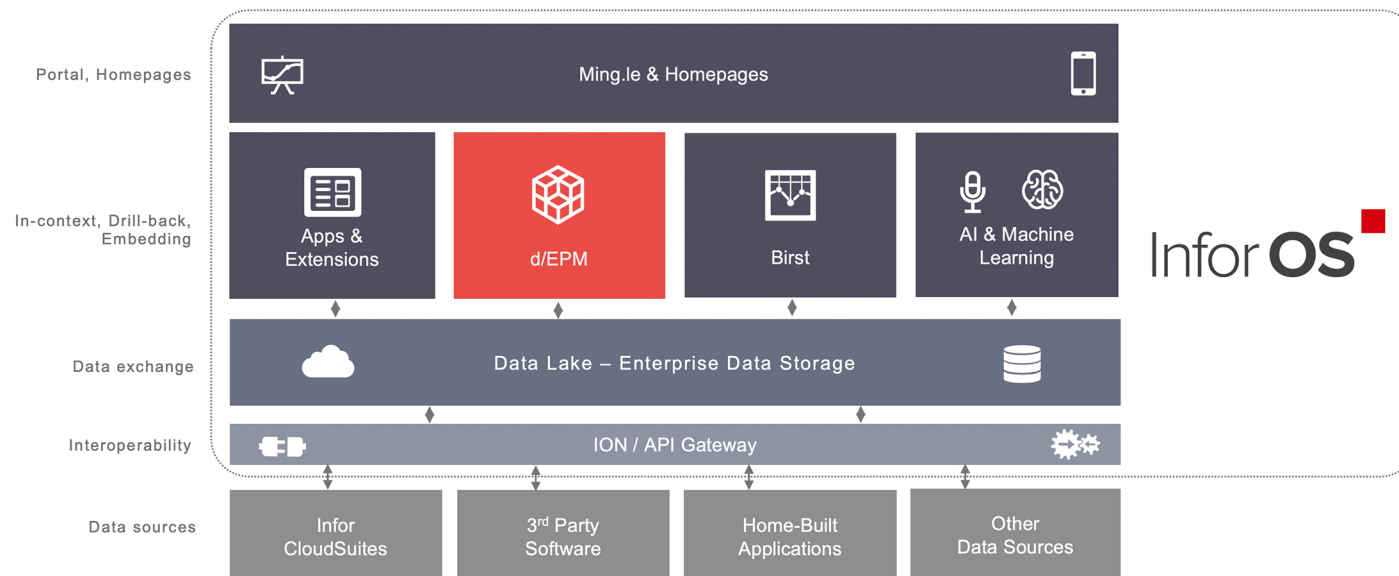
# Implement a foundation for innovation

Infor OS is a cloud operating platform that seamlessly connects services to provide a robust technology framework that serves as the foundation of innovation for the entire business ecosystem—and is provided to all cloud and on-premises customers of Infor d/EPM. Using Infor OS means you can implement faster and benefit from all the technology stack innovations.

Infor OS integration provides a seamless user experience across all Infor applications and ERP solutions—including the ability to create personalized Homepages.

Infor ION® and the Infor ION API gateways serve as a data hub for Infor d/EPM. They are an essential part of Infor's cloud strategy—making data easy to integrate with on-premises, hybrid, and cloud data sources with Infor d/EPM.

For multi-tenant, cloud Infor d/EPM customers, the Infor OS data fabric provides a single source of trusted data for the enterprise through data lake integration with Infor and third-party data sources, as well as utilizing the Infor Coleman® Digital Assistant for AI-powered interactions.



# Drive informed decisions with better insight

Gain unprecedented insight into your business with an integrated suite of applications for planning, consolidation, and analysis—combined with compliance tools—all connected to your underlying systems.



## Decisions in context

Make decisions in the context of business plans collaboratively across teams, rather than manually referencing reports in silos



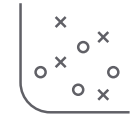
## Insights on the go

Give users insight into the business, wherever they are—whether they're visiting customers or working on the manufacturing floor



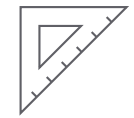
## Better investment decisions

Drive better investment decisions across the business by better understanding the impact of plans before developing budgets



## Predictive analytics

Use predictive analytics and powerful forecasting capabilities to drive strategic, tactical, and operational decisions



## Extensible prepackaged content

Implement planning tools with prepackaged, industry-specific content that can be extended to meet your unique business requirements



## Proactive monitoring

Pair with Infor GRC to automatically monitor systems for security breaches, segregation of duties violations, or fraud

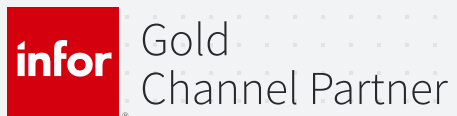
# Improve business performance

Yesterday's strategies and practices won't always provide a clear path to solving today's disruptive and complex challenges. If your organization is like most, you want to improve productivity. Infor Dynamic Enterprise Performance Management (d/EPM) is innovative enterprise performance management software that can help you. Infor d/EPM delivers greater insight, so that you can make more informed financial decisions across your enterprise. When combined with Infor Birst for advanced analytics and the Infor OS data fabric for governed and trusted data management and API integration, Infor d/EPM provides a genuinely unique business management platform.

Infor d/EPM provides your organization with the agile business and financial performance management capabilities you need to thrive in today's challenging market conditions

LEARN MORE 





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#### About Infor

Infor is a global leader in business cloud software specialized by industry. Over 65,000 organizations in more than 175 countries rely on Infor's 17,000 employees to help achieve their business goals. Visit [www.infor.com](http://www.infor.com).

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